

October 2012 Monthly traffic update

(3.5%)

International passenger volumes (excluding transit passengers) at Auckland Airport were down 3.5% versus October 2011. International passenger volumes were boosted in October 2011 by high visitor arrivals for the Rugby World Cup (RWC) finals and the subsequent departures following the final match on the 23rd of October 2011. However international passenger volumes were up 5.5% on October 2010.

21.4%

The RWC continued to impact comparisons of overseas visitor arrivals against October 2011. Visitors arrivals from countries involved in the finals: Australia, France and Wales (UK) were all significantly down in October 2012. New Zealand resident arrivals were up 21.4% also influenced by fewer New Zealanders travelling overseas in 2011 due to the RWC. There were still however a number of positive performances in October 2012 with visitor arrivals from China up 45.2%, Japan up 18.9%, Canada up 11.3% and Germany up 10.5%.

10.9%

Domestic passenger numbers were again strong at both Auckland Airport and our affiliate airports in October 2012. Domestic passengers were up 10.9% on last year at Auckland Airport, 17.6% up at Queenstown Airport and 13.3% up at Cairns Airport.

45.2%

China continued to perform strongly with visitor arrivals up 45.2% versus October 2011. The promotion of New Zealand as a key outbound destination for Chinese travellers will be further enhanced by the announcement that China Southern Airlines has chosen New Zealand as the location to host 250 top travel agents for its annual agent incentive event in December 2012. Auckland Airport played a key role in securing this initiative for Auckland and New Zealand.

| Oct-12 | Current month | Previous years period | % Change (month) | Financial YTD | Previous financial YTD | % Change financial YTD | Rolling 12 month total | Previous 12 month total | % Change in rolling total |
|---|----------------|-----------------------|------------------|------------------|------------------------|------------------------|------------------------|-------------------------|---------------------------|
| AUCKLAND INTERNATIONAL AIRPORT | | | | | | | | | |
| Passenger Movements | | | | | | | | | |
| International Passengers movements (excl. Transits) | 612,976 | 634,994 | -3.5% | 2,345,266 | 2,369,207 | -1.0% | 7,170,034 | 6,982,020 | 2.7% |
| Transit movements | 39,576 | 52,322 | -24.4% | 159,266 | 207,974 | -23.4% | 526,524 | 578,330 | -9.0% |
| Total international passengers * | 652,552 | 687,316 | -5.1% | 2,504,532 | 2,577,181 | -2.8% | 7,696,558 | 7,560,350 | 1.8% |
| Total domestic passengers ** | 561,051 | 506,080 | 10.9% | 2,154,177 | 2,049,615 | 5.1% | 6,341,477 | 6,022,748 | 5.3% |
| Top 10 arrivals by country of last residence | | | | | | | | | |
| New Zealand | 185,242 | 152,566 | 21.4% | 685,716 | 631,444 | 8.6% | 1,699,108 | 1,588,386 | 7.0% |
| Australia | 53,088 | 64,310 | -17.4% | 212,275 | 225,864 | -6.0% | 701,526 | 685,958 | 2.3% |
| China, People's Republic of | 14,719 | 10,137 | 45.2% | 54,058 | 39,297 | 37.6% | 183,711 | 133,940 | 37.2% |
| United Kingdom | 11,909 | 16,503 | -27.8% | 32,093 | 52,688 | -39.1% | 165,450 | 203,202 | -18.6% |
| United States of America | 10,269 | 11,198 | -8.3% | 33,236 | 37,711 | -11.9% | 146,291 | 153,085 | -4.4% |
| Germany | 4,666 | 4,222 | 10.5% | 12,660 | 12,845 | -1.4% | 49,185 | 50,935 | -3.4% |
| Japan | 4,225 | 3,553 | 18.9% | 21,450 | 18,466 | 16.2% | 59,069 | 58,537 | 0.9% |
| Canada | 3,391 | 3,046 | 11.3% | 8,839 | 10,421 | -15.2% | 41,336 | 43,430 | -4.8% |
| Korea, Republic of | 2,907 | 2,935 | -1.0% | 11,263 | 13,531 | -16.8% | 41,554 | 44,662 | -7.0% |
| India | 1,905 | 2,431 | -21.6% | 7,161 | 7,384 | -3.0% | 28,621 | 28,217 | 1.4% |
| Aircraft Movements | | | | | | | | | |
| International aircraft movements | 3,748 | 3,967 | -5.5% | 14,922 | 15,421 | -3.2% | 44,595 | 44,505 | 0.2% |
| Domestic aircraft movements | 9,901 | 9,572 | 3.4% | 36,567 | 37,331 | -2.0% | 109,657 | 110,136 | -0.4% |
| Total aircraft movements | 13,649 | 13,539 | 0.8% | 51,489 | 52,752 | -2.4% | 154,252 | 154,641 | -0.3% |
| MCTOW (tonnes) *** | | | | | | | | | |
| International MCTOW | 342,905 | 363,323 | -5.6% | 1,348,198 | 1,413,484 | -4.6% | 4,102,507 | 4,081,700 | 0.5% |
| Domestic MCTOW | 154,484 | 149,712 | 3.2% | 590,678 | 580,756 | 1.7% | 1,743,739 | 1,690,980 | 3.1% |
| Total MCTOW | 497,389 | 513,035 | -3.0% | 1,938,876 | 1,994,240 | -2.8% | 5,846,246 | 5,772,680 | 1.3% |

This monthly traffic update from Auckland International Airport Limited (AIAL) is generated with assistance and data from Statistics New Zealand, the New Zealand Customs Service, Airways New Zealand, Immigration New Zealand and AIAL. **International passenger movements** are actual, **domestic passenger movements** are estimated by AIAL. Immigration New Zealand has recently refined the **transits data**, resulting in a re-statement of transit numbers year to date and the prior year comparatives. This document is intended for information purposes. It should not be considered a recommendation, offer or invitation to purchase securities. All reasonable steps have been taken to ensure that the information is true and accurate at the time of publication. * Total international passengers including transits. ** Estimation using best available data. *** Maximum Certificated Take-Off weight (MCTOW) forms the basis of determining airfield charges at Auckland Airport.

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| Oct-12 | Current month | Previous years period | % Change (month) | Financial YTD | Previous financial YTD | % Change financial YTD | Rolling 12 month total | Previous 12 month total | % Change in rolling total |
|--|------------------|-----------------------------|------------------------|------------------|---------------------------|------------------------------|---------------------------|-------------------------------|---------------------------------|
| QUEENSTOWN AIRPORT | | | | | | | | | |
| Passenger Movements | | | | | | | | | |
| Total international passengers | 11,934 | 9,617 | 24.1% | 104,627 | 94,001 | 11.3% | 205,875 | 183,468 | 12.2% |
| Total domestic passengers | 75,437 | 64,131 | 17.6% | 322,006 | 259,196 | 24.2% | 914,605 | 765,299 | 19.5% |
| Aircraft Movements | | | | | | | | | |
| International aircraft movements | 104 | 86 | 20.9% | 816 | 740 | 10.3% | 1,630 | 1,532 | 6.4% |
| Domestic aircraft movements | 770 | 728 | 5.8% | 3,250 | 2,814 | 15.5% | 9,220 | 8,296 | 11.1% |
| Total aircraft movements | 874 | 814 | 7.4% | 4,066 | 3,554 | 14.4% | 10,850 | 9,828 | 10.4% |
| CAIRNS AIRPORT | | | | | | | | | |
| Passenger Movements | | | | | | | | | |
| International Passengers movements (excl. Transits) | 54,755 | 60,954 | -10.2% | 224,901 | 248,415 | -9.5% | 622,409 | 675,283 | -7.8% |
| Transit movements | 8,565 | 11,687 | -26.7% | 35,370 | 54,510 | -35.1% | 111,270 | 107,125 | 3.9% |
| Total international passengers | 63,320 | 72,641 | -12.8% | 260,271 | 302,925 | -14.1% | 733,679 | 782,408 | -6.2% |
| Total domestic passengers | 335,937 | 296,623 | 13.3% | 1,306,161 | 1,194,861 | 9.3% | 3,395,956 | 3,189,199 | 6.5% |
| Aircraft Movements | | | | | | | | | |
| International aircraft movements | 646 | 672 | -3.9% | 2,512 | 2,839 | -11.5% | 7,466 | 8,043 | -7.2% |
| Domestic aircraft movements | 3,453 | 3,064 | 12.7% | 13,571 | 12,475 | 8.8% | 37,532 | 35,584 | 5.5% |
| Total aircraft movements | 4,099 | 3,736 | 9.7% | 16,083 | 15,314 | 5.0% | 44,998 | 43,627 | 3.1% |
| MACKAY AIRPORT | | | | | | | | | |
| Passenger Movements | | | | | | | | | |
| Total Domestic passengers | 98,437 | 100,400 | -2.0% | 388,337 | 384,846 | 0.9% | 1,127,016 | 1,066,457 | 5.7% |
| Aircraft Movements | | | | | | | | | |
| Domestic aircraft movements | 1,248 | 1,420 | -12.1% | 4,864 | 4,527 | 7.4% | 13,691 | 13,374 | 2.4% |